Fund Administrator League Tables

Global Funds and AuA

Reporting Period Apr 2024 – Apr 2025



OPTIMAL PERFORMANCE

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## About this League Table Report

- Our League Tables leverage the most comprehensive database of active funds and advisers in the market. Convergence is the only firm to have a complete set of advisers and funds including:
  - SEC registered private and public funds and advisers
  - State registered private and public funds and advisers
  - o Unregistered private funds and advisers
  - EU UCITS and private funds
  - o Non-pooled investment entities
- Additional Fund Administrator League Tables for Funds and AuA are available to Convergence Clients in the following cuts:
  - Private Funds, and within private funds, in the following sub-cuts
    - Hedge, Private Equity, Real Estate, Venture Capital, Securitized Assets, Hybrid and Liquidity Funds
  - Public Funds and within public funds, in the following sub-cuts
    - By fund strategy (30+)
- Effective with the publication of our January 2022 League Tables, Convergence considers Administrator acquisitions as part of the growth metrics which now includes organic and inorganic growth.
- Effective with the publication of our May 2024 League Tables, Convergence considers Fund Reported GAV (as reported in the Regulatory filings) for the calculation of Assets Under Administration instead of Unique GAV which de-duplicates assets for cases such as Master-Feeder Fund structures.

## Fund Administrator League Table – Global Funds

Convergence - Apr 2025 League Tables - Administrator Market Segment - Funds										
All		Apr -24		24-25	Market	Market	24-25	Apr -25	Apr -24	24-25
Administrators	#FR	#FR					Change %		Rank	Change
SS&C	13,442	14,153	-711	-5.0%	4.8%	5.2%	-9.0%	1	1	0
STATE STREET IFS	10,415	10,811	-396	-3.7%	3.7%	4.0%	-7.7%	2	2	0
CITCO FUNDS SERVICES	5,967	5,718	249	4.4%	2.1%	2.1%	0.0%	3	4	1
APEX FUND SERVICES	5,751	5,761	-10	-0.2%	2.0%	2.1%	-4.3%	4	3	-1
BANK OF NEW YORK	5,062	4,631	431	9.3%	1.8%	1.7%	4.8%	5	5	0
SEI FUND ADMINISTRATION	4,483	4,227	256	6.1%	1.6%	1.6%	1.7%	6	6	0
ALTER DOMUS	4,391	3,780	611	16.2%	1.6%	1.4%	11.4%	7	10	3
NORTHERN TRUST	4,295	4,212	83	2.0%	1.5%	1.6%	-2.2%	8	7	-1
CARTA (ESHARES)	4,018	3,805	213	5.6%	1.4%	1.4%	1.2%	9	9	0
NAV CONSULTING	3,749	2,826	923	32.7%	1.3%	1.0%	27.2%	10	14	4
STANDISH MANAGEMENT	3,656	2,824	832	29.5%	1.3%	1.0%	24.1%	11	15	4
US BANCORP	3,638	3,346	292	8.7%	1.3%	1.2%	4.2%	12	11	-1
GEN II FUND SERVICES	3,389	3,343	46	1.4%	1.2%	1.2%	-2.8%	13	12	-1
BNP PARIBAS	3,361	3,848	-487	-12.7%	1.2%	1.4%	-16.3%	14	8	-6
JPMORGAN	3,188	3,171	17	0.5%	1.1%	1.2%	-3.6%	15	13	-2
ADURO ADVISORS	3,022	2,581	441	17.1%	1.1%	1.0%	12.2%	16	16	0
CREDIT AGRICOLE FUNDS SERVICES	2,844	2,192	652	29.7%	1.0%	0.8%	24.4%	17	17	0
MITSUBISHI FUND SERVICES	2,037	1,400	637	45.5%	0.7%	0.5%	39.5%	18	27	9
MORGAN STANLEY	1,963	1,787	176	9.8%	0.7%	0.7%	5.3%	19	22	3
BELLTOWER FUND GROUP	1,950	1,856	94	5.1%	0.7%	0.7%	0.7%	20	19	-1
HONG KONG SHANGHAI BANKING CORP	1,890	2,035	-145	-7.1%	0.7%	0.8%	-11.0%	21	18	-3
UNIVERSAL-INVEST GRUPPE	1,883	1,827	56	3.1%	0.7%	0.7%	-1.2%	22	21	-1
ULTIMUS LEVERPOINT FUNDS SERVICES	1,875	1,769	106	6.0%	0.7%	0.7%	1.6%	23	24	1
IQ-EQ	1,871	1,771	100	5.6%	0.7%	0.7%	1.3%	24	23	-1
SOCIETE GENERALE	1,718	1,853	-135	-7.3%	0.6%	0.7%	-11.1%	25	20	-5
TOP 25	99,858	95,527	4,331	4.5%	35.4%	35.4%	0.2%			
NON COMPETITIVE GROUP	1,454	1,484	-30	-2.0%	0.5%	0.5%	-6.1%			
ALL OTHER	64,543	61,714	2,829	4.6%	22.9%	22.8%	0.3%			
SELF ADMINISTERED	61,300	59,614	1,686	2.8%	21.8%	22.1%	-1.4%			
UNATTRIBUTED	54,649	51,802	2,847	5.5%	19.4%	19.2%	1.1%			
TOTAL RELATIONSHIPS	281,804	270,141	11,663	4.3%	100.0%	100.0%	0.0%			
TOTAL UNIQUE FUNDS	279,619	267,420	12,199	4.6%	99.2%	99.0%	0.2%			0

## Fund Administrator Peer Analysis – Fund Growth and Market Share

### **Best and Worst Performing Peer Groups**

- Admins ranked 6-10 registered the highest growth in funds
  - Funds increased 11.07%, or 2.56x the market
  - Market share increased from 6.98% to 7.43%
    - $\blacktriangleright$  An increase of 6.47%
- Admins ranked 1-5 registered the smallest growth in funds
  - $\circ$  Funds decreased 1.06%, or 0.25x the market
  - Market share decreased from 15.20% to 14.42%
    - $\blacktriangleright$  A decrease of 5.16%

Peer Group Performance by Fund Relationships									
Administrator	Y-Y	Growth	SOM	SOM	SOM	SOM			
Peer Group Analysis	Growth	vs-MKT	2025	2024	Change	Change %			
<b>Market Growth Funds</b>	4.56%		100%	100%					
Market Growth Relationships	4.32%		100%	100%					
Admins Ranked 1-5	-1.06%	-0.25	14.42%	15.20%	-0.78%	-5.16%			
Admins Ranked 6-10	11.07%	2.56	7.43%	6.98%	0.45%	6.47%			
Admins Ranked 11-25	7.53%	1.74	13.59%	13.18%	0.41%	3.08%			
All Other Admins	4.58%	1.06	22.90%	22.85%	0.06%	0.26%			
Self Administered	2.83%	0.66	21.75%	22.07%	-0.32%	-1.43%			

## Fund Administrator - League Table – Global AUA

Convergence - Apr 2025 League Tables - Administrator Market Segment - Fund Assets										
								A 25	A	24.25
All	Apr -25	Apr -24	24-25	24-25	Market	Market	24-25	-	Apr -24	24-25
Administrators STATE STREET IFS	<b>FR-AUA</b> \$8,471.5	<b>FR-AUA</b> \$8,469.3	\$2.2	Change % 0.0%	8.1%	<b>Snare-24</b> 8.9%	Change % -8.5%	Rank	Rank	Change 0
STATE STREET IFS SS&C	\$6,536.9	\$8,469.3 \$6,207.3	\$2.2 \$329.6	0.0% 5.3%	8.1% 6.3%	8.9% 6.5%	-8.5% -3.7%	1 2	1 2	0
	-	-								
JPMORGAN BANK OF NEW YORK	\$5,037.5 \$4,702.1	\$4,211.3 \$3,713.8	\$826.2 \$988.3	19.6% 26.6%	4.8% 4.5%	4.4% 3.9%	9.4% 15.8%	3 4	3 4	0 0
CITCO FUNDS SERVICES	,	-						4 5	=	-
	\$3,960.2 \$2,502.0	\$2,779.5	\$1,180.7	42.5%	3.8%	2.9%	30.3%		6 5	1
NORTHERN TRUST SEI FUND ADMINISTRATION	\$3,502.0	\$3,152.3	\$349.7 \$160.5	11.1% 9.6%	3.3% 1.8%	3.3% 1.7%	1.6% 0.3%	6 7	5 7	-1 0
	\$1,830.4	\$1,670.0 \$1,255.4						8	9	
APEX FUND SERVICES	\$1,429.2 \$1,272.6	\$1,355.4	\$73.8 \$128.8	5.4%	1.4%	1.4%	-3.5%		9 10	1
US BANCORP	\$1,372.6	\$1,243.8	\$128.8 \$172.8	10.4%	1.3%	1.3% 1.1%	1.0%	9 10	10 13	1 3
MORGAN STANLEY	\$1,238.8	\$1,065.9		16.2%	1.2%		6.3%	10	8	-3
BNP PARIBAS	\$1,209.5	\$1,493.6	-\$284.1	-19.0%	1.2%	1.6%	-25.9%			
BROWN BROTHERS HARRIMAN	\$1,150.9	\$1,100.3	\$50.7	4.6%	1.1%	1.2%	-4.3%	12	11	-1
HONG KONG SHANGHAI BANKING CORP	\$1,088.5	\$1,090.2	-\$1.7	-0.2%	1.0%	1.1%	-8.7%	13	12	-1
MITSUBISHI FUND SERVICES	\$993.6 \$026.0	\$607.4	\$386.2	63.6%	1.0%	0.6%	49.6%	14	17	3
GEN II FUND SERVICES	\$926.0	\$813.4	\$112.6	13.8%	0.9%	0.9%	4.1%	15	15	0
ALTER DOMUS	\$883.4 \$822.6	\$852.6	\$30.8	3.6%	0.8%	0.9%	-5.2%	16	14	-2
CREDIT AGRICOLE FUNDS SERVICES	\$823.6	\$585.1	\$238.5	40.8%	0.8%	0.6%	28.8%	17	19	2
UNIVERSAL-INVEST GRUPPE	\$713.8	\$721.6	-\$7.9	-1.1%	0.7%	0.8%	-9.5%	18	16	-2
STANDISH MANAGEMENT	\$689.6	\$524.0	\$165.6	31.6%	0.7%	0.5%	20.4%	19 20	20	1
SOCIETE GENERALE	\$601.7	\$586.7	\$15.0	2.6%	0.6%	0.6%	-6.2%	20	18	-2
HEDGESERV	\$570.6	\$465.0	\$105.6	22.7%	0.5%	0.5%	12.3%	21	21	0
AZTEC FINANCIAL SERVICES	\$432.9	\$420.3	\$12.5	3.0%	0.4%	0.4%	-5.8%	22	22	0
MASSACHUSETT FIN	\$412.9	\$415.9	-\$3.0	-0.7%	0.4%	0.4%	-9.2%	23	23	0
ULTIMUS LEVERPOINT FUNDS SERVICES	\$377.3	\$350.1	\$27.2	7.8%	0.4%	0.4%	-1.4%	24	24	0
AVIVA GROUP	\$367.7	\$304.4	\$63.3	20.8%	0.4%	0.3%	10.5%	25	25	0
TOP 25	<b>\$49,323.3</b>	<b>\$44,199.3</b>		<b>11.6%</b>	<b>47.2%</b>	<b>46.2%</b>	<b>2.1%</b>			
NON COMPETITIVE GROUP	\$13,140.4	\$12,175.6		7.9%	12.6%	12.7%	-1.3%			
ALL OTHER	\$11,389.5	\$10,469.6		8.8%	10.9%	10.9%	-0.5%			
SELF ADMINISTERED	\$27,071.7	\$25,788.3		5.0%	25.9%	27.0%	-4.0%			
UNATTRIBUTED	\$3,644.2	\$3,028.6		20.3%	3.5%	3.2%	10.1%			
TOTAL RELATIONSHIPS	\$104,569.1			9.3%	100.0%	100.0%	0.0%			
TOTAL UNIQUE FUNDS	\$103,877.0	\$95,005.9	\$8,871.2	9.3%	<b>99.2%</b>	<b>99.3%</b>	-0.1%			0

## Fund Administrator Peer Analysis – AUA Growth and Market Share

### **Best and Worst Performing Peer Groups**

- Admins ranked 1-5 registered the highest AuA growth
  - AuA increased 13.11%, or 1.41x the market
  - Market share increased from 26.53% to 27.45%
    - $\blacktriangleright$  An increase of 3.47%
- Admins ranked >25 registered the lowest AuA growth
  - AuA increased 8.79%, or 0.94x the market
  - $\circ$  Market share decreased from 10.94% to 10.89%
    - $\blacktriangleright$  A decrease of 0.48%

P						
Administrator	Y-Y	Growth	SOM	SOM	SOM	SOM
Peer Group Analysis	Growth	vs-MKT	2025	2024	Change	Change %
Market Growth Assets	9.34%		100%	100%		
<b>Market Growth Relationships</b>	9.31%		100%	100%		
Admins Ranked 1-5	13.11%	1.41	27.45%	26.53%	0.92%	3.47%
Admins Ranked 6-10	10.43%	1.12	8.96%	8.87%	0.09%	1.03%
Admins Ranked 11-25	8.82%	0.95	10.75%	10.80%	-0.05%	-0.45%
All Other Admins	8.79%	0.94	10.89%	10.94%	-0.05%	-0.48%
Self Administered	4.98%	0.53	25.89%	26.96%	-1.07%	-3.97%

## About Convergence

- Founded in 2013, Convergence provides independent <u>insights</u> into important trends and challenges facing our clients in the fast-growing and dynamic asset management industry by using alternative data and data science analytics.
- Our <u>insights</u> help clients grow revenue, <u>improve efficiency</u> and <u>identify and manage risks</u>.
- Our <u>clients</u> include Asset Managers, Institutional Investors and Service Providers.
- Our <u>founders</u>, are former C-Suite executives in hedge funds, private equity funds, broker-dealers and securities exchanges.
- We are headquartered in South Norwalk, CT and operate in New Jersey and Hyderabad, India.
- For additional information please contact John Phinney @ 203-956-4824 or George Gainer @ 203-956-4824 or to learn more about how Convergence can help you.

# Convergence offers several additional datasets and analytical tools that can be used to support business development and risk management efforts...

### • Competitive Analysis (Business Development)

- Compare your growth and market share to a defined peer group in multiple fund type segments
- Growth is broken down in up to 9 growth factors, each which reveals a story

### • Client New Fund Flow Analytics (Business Development)

- Identify new flows into client funds
- Allows you to determine if you are getting your fair share of the change

### • Clients at Risk (Client Management)

• Convergence predictive analytics can identify clients likely to move their business to a competitor in full, or partially through diversification

### • Client Operational Risk Profiles (Risk Management)

• Convergence proprietary risk factors can identify high-risk business conditions in your prospective or existing clients that can create financial and reputational risk to your firm

### • ESG Business Profiles

• Convergence measures the ESG sensitivity of investment advisers. This differs from ESG investing measurement and complements your work on ESG investing.

# Terms Used in Our Fund Administrator League Tables

- Global Funds and Assets
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence can attribute to one or more Fund Administrators.
- US Funds and Assets
  - Measures public and private funds and assets domiciled in the US that Convergence can attribute to one or more Fund Administrators.
- Non-US Funds and Assets
  - Measures public and private funds and assets domiciled outside the United States that Convergence can attribute to one or more Fund Administrators.
- Self-Administered Funds Global US Non-US
  - Measures public and private funds and assets domiciled in US and non-US locations that are being serviced by the investment adviser or a controlled affiliate.
- Unattributed Funds and Assets Global US Non-US
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence cannot attribute to one or more Fund Administrators.
- Total Fund Relationships
  - Measures public and private funds and assets domiciled in US and non-US locations that Convergence attributes to one or more Fund Administrators. While not common, a fund can have more than one Administrator.
- Total Unique Funds
  - Measures public and private funds and assets domiciled in US and non-US locations.
- All Other Administrators
  - Is a measure of funds and assets attributed to Fund Administrators ranked outside the Top 25.
- Non-Competitive Group
  - Is a measure of funds and assets attributed to entities that primarily service public funds of related asset 10
     10
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## The Convergence Leadership Team



John Phinney Chairman/CEO email: jphinney@convergenceinc.com phone: 203-956-4824

John Phinney is Chairman and CEO of Convergence Inc. a Data as a Service (DaaS) company founded on the principals of industry transparency and risk mitigation.

John has spent his entire career working with the world's leading asset managers to increase revenues, improve efficiency and manage investment and non-investment risk. He is a proven thought leader who has designed and developed several firstever initiatives, including being a named inventor for a patent for a Tier 1 multinational bank.

JPMorgan, Fidelity Investments, TRG Asset Management and Apollo Global Management pedigree.



George Evans President/Chief Revenue Officer email: gevans@convergenceinc.com phone: 215-704-7100

George Evans is responsible for business development and the delivery of Convergence methodology, solutions, and advisory services to Convergence clients. George has a long history of assisting firms with forward thinking, market leading and innovative techniques to capitalize on short term opportunities while staying focused on long term success.

He has over 40 years of experience in the financial services industry, primarily in the traditional asset management, hedge, private equity, banking, and insurance verticals.



Warren Master Chief Technology Officer email: <u>wmaster@convergenceinc.com</u> phone: 201-674-9175

Warren Master is responsible for all technology research and development at Convergence. He is an accomplished technology executive and hands on technology visionary with over 40 years experience in technology with 30 years specializing in the financial services. Warren has business experience on both the buy and sell side as well as the asset servicing side of the business.

Chemical Bank, Chase Manhattan Bank, JPMorgan and TRG Asset Management pedigree.



George Gainer Head of Client Management email: ggainer@convergenceinc.com phone: 203-956-4824

George's career spans buy and sell side firms including Gravitas where he was a Finance & Business Performance Analyst and Apollo [through Gravitas] where he was responsible for Business Analysis & Reporting.

Prior to Apollo, George was at Iron Mountain as an Acquisition Accounting Manager, KPMG as Transaction Services Manager, and Deloitte where he was part of Audit Senior Staff.